

Business Model Options

Discussed in VCGI Board Meeting on October 9, 2012

OPTION	DISCUSSION	DISPOSITION
<p>Become subsumed within state government</p>	<p>Each agency brings a unique funding issue. The chargeback/allocation model limits us to the AOA. AOT and ANR are not set up for a chargeback/allocation mechanism.</p> <p>Economy of scale could be realized through pooling resources (licensing, infrastructure, etc.). Allocation might fund non-agency resources needs while fees fund common agency resource development.</p> <p>DII is not the only option; The mission of the Department of Libraries is making information available. (No Statewide Service Fees)</p> <p>The VCGI board might evolve into a governance committee.</p>	<p>continue deliberation</p> <p>Support Full Mission or Reduced Mission?</p>
<p>Reduce VCGI footprint and remain independent</p>	<p>Funding would be simple but very limited.</p> <p>This option will not allow us to meet our core mission.</p> <p>Staff would be reduced until it is obvious that more staff is needed.</p> <p>Considered outside of State Gov't, agencies wouldn't support.</p>	<p>dismissed</p>
<p>Reduce VCGI footprint and become part of state government</p>	<p>Titles would change. Function would remain the same.</p> <p>Inadequate services to state</p> <p>Reducing the footprint will not allow us to pursue what the state needs VCGI to be.</p>	<p>dismissed</p>

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Disband / Re-Distribute	The VCGI core needs would remain in the state. Agencies would not support broader mission. Some positions could be located within units with transparent supervision (functional reports).	dismissed
Merge into academia	Overhead would be high. Considered outside of State Gov't, agencies wouldn't support.	dismissed
Augmentation with another state	The approach would be similar to the approaches of Massachusetts and Connecticut. A statute allows one state to sell services at cost to other states. Not a proven business model. Issues with not hiring in Vermont would arise.	dismissed
Merge with RPCs	A state service center is a common framework. RPC's do not have a central organization.	dismissed
Merge with another State	Although merging organizations can work well on a local level (school districts), synergy is difficult to achieve on a higher level. This option can't be achieved in two years.	dismissed
Privatization	Can't compete with Private Sector Considered outside of State Gov't, agencies wouldn't support.	dismissed
Become independent state entity w/full state funding (such as E911 or VTA)	Legislature is not showing interest in increasing the property transfer tax.	dismissed
Remain VCGI, Inc. w/full state funding	Legislature is not showing interest in increasing the property transfer tax.	dismissed
Status Quo - State Appropriation 60%, Projects 40% (and increasing)	Sixty percent of funding is from appropriation and forty percent of funding is from projects. Project work decreases the amount of time we can appropriate to core services Costs are increasing.	dismissed